

Feedback: Economic Theory and the Tech Industry

Techsuyo

by S. Bigio (UCLA)

on October 20, 2020

> Who am I?

UCLA Professor

★ specialty: macroeconomics | finance

> Who am I?

UCLA Professor

- ★ specialty: macroeconomics | finance
- ★ second field: Industrial Organization
- ★ why the heck am I talking here?

> Who am I?

UCLA Professor

- ★ specialty: macroeconomics | finance
- ★ second field: Industrial Organization
- ★ why the heck am I talking here?

> Who am I?

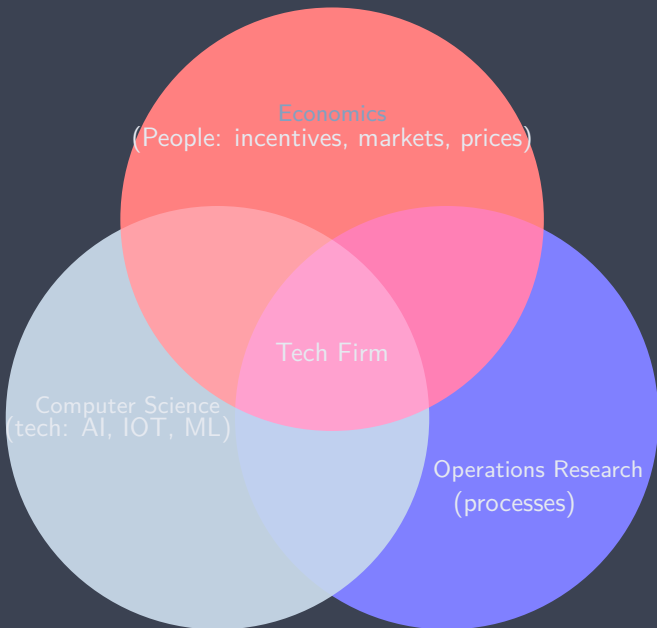
UCLA Professor

- ★ specialty: macroeconomics | finance
- ★ second field: Industrial Organization
- ★ why the heck am I talking here?

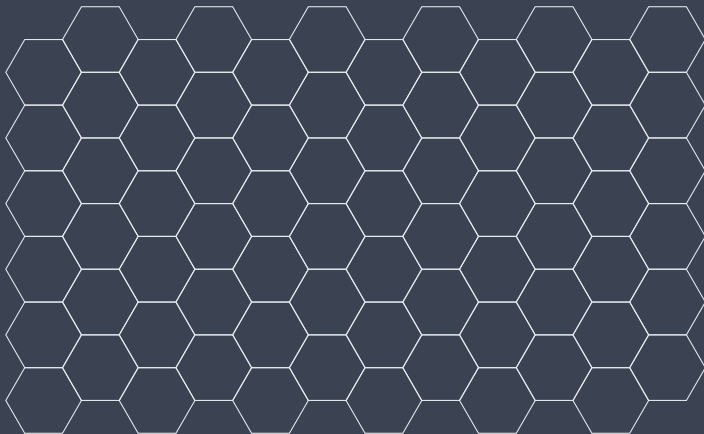
Programming since 1988 :)

- ★ actually taught coding for economists (U. Pacifico '03-04)
- ★ numerical methods, part of every day job
- ★ ...and a personal thing to say

> Goal of Talk



> Anecdote I: Uber's Hexagon Problem



How to Design Prices?

* Keith Chen: "Dynamic Pricing in a Labor Market: Surge Pricing & Flexible Work on Uber"

> Anecdote II: Alipay



Welfare Loss given Initial Spread and Rate Response

* France 24 (Documentary) China: 'social credit'

> Economics is Percolating Tech

- * Q: How many economists does it take to change a light bulb?

> Economics is Percolating Tech

- * Q: How many economists does it take to change a light bulb?
- * A: You need 999.5. Need 10 theorist to theorize how to change the light bulb, 989 empirical economists to determine which theory is "correct" and one graduate student (counts as half) to actually change the bulb.

> Economics is Percolating Tech

- * Q: How many economists does it take to change a light bulb?
- * A: You need 999.5. Need 10 theorist to theorize how to change the light bulb, 989 empirical economists to determine which theory is "correct" and one graduate student (counts as half) to actually change the bulb.
- * Point: you don't need an economist to build a car or run a hotel
- * You may need one to understand markets, customer, and supplier behavior (especially useful in tech)
- * Susan Athey & Michael Luca "Economists (and Economics) in Tech Companies" *Journal of Economic Perspectives*
 - * and a video for lazy souls

> A table from Athey and Luca (link above)

Table 1

Examples of Tech Companies That Have Hired PhD Economists

Alibaba	Forkcast	LinkedIn	Redfin
AirBnB	Glassdoor	Lyft	Ripple
Amazon	Google	Microsoft	Rover
AppNexus	Granular	Netflix	Trulia
CoreLogic	Groupon	Nuna	Uber
Coursera	Houzz	Oath	Upwork
Dstillery	Huawei	OpenAI	Vericred
Didichuxing	IBM	Pandora	Visa
Digonex	Indeed	Pinterest	Walmart
eBay	ING	PoliticalSheepdog.com	Wealthfront
ECONorthwest	Intel	Prattle	Yahoo!
Expedia	Kensho	Quantco	Yelp
Facebook	Lending Club	Quora	Zillow

> A table from Athey and Luca (link above)

Table 1

Examples of Tech Companies That Have Hired PhD Economists

Alibaba	Forkcast	LinkedIn	Redfin
AirBnB	Glassdoor	Lyft	Ripple
Amazon	Google	Microsoft	Rover
AppNexus	Granular	Netflix	Trulia
CoreLogic	Groupon	Nuna	Uber
Coursera	Houzz	Oath	Upwork
Dstillery	Huawei	OpenAI	Vericred
Didichuxing	IBM	Pandora	Visa
Digonex	Indeed	Pinterest	Walmart
eBay	ING	PoliticalSheepdog.com	Wealthfront
ECONorthwest	Intel	Prattle	Yahoo!
Expedia	Kensho	Quantco	Yelp
Facebook	Lending Club	Quora	Zillow

- * Economicsits whose work I've read in past:
 - * Microsoft|Ripple: Susan Athey, Chief Economist & Consultant
 - * Amazon: Patrick Bajari, Chief Economist **and his job description**
 - * Google: Hal Varian, Chief Economist
 - * UBER: Keith Chen, Chief Economist
 - * Many more who collaborate with eBay, Facebook, Lending Club, Zillow

> Economic Theory → Tech

Econometrics

- ★ Big data: redoing econometrics [Varian's Article](#) [Bajari et al.](#)
- ★ Inference: causal inference in tech environments [Athey's video "Machine Learning and Causal Inference for Policy Evaluation"](#)

> Economic Theory → Tech

Econometrics

- ★ Big data: redoing econometrics [Varian's Article Bajari et al.](#)
- ★ Inference: causal inference in tech environments [Athey's video "Machine Learning and Causal Inference for Policy Evaluation"](#)

Search & Matching Theory

- ★ over-the-counter assets | labor market | dating | transportation [An application by Buchholz on Taxi Market](#)

> Economic Theory → Tech

Econometrics

- ★ Big data: redoing econometrics [Varian's Article](#) [Bajari et al.](#)
- ★ Inference: causal inference in tech environments [Athey's video "Machine Learning and Causal Inference for Policy Evaluation"](#)

Search & Matching Theory

- ★ over-the-counter assets | labor market | dating | transportation [An application by Buchholz on Taxi Market](#)

Auction Theory & Market Design & Pricing Mechanisms

- ★ ad-auctions | allocating resources | [Varian explaining Google's Auction system](#) [Alwyn Roth's Lecture](#)

> Economic Theory → Tech

Payments & Game Theory

- ★ sustaining credit (reputation) | record keeping [video by Robert Townsend](#)

> Economic Theory → Tech

Payments & Game Theory

- ★ sustaining credit (reputation) | record keeping [video by Robert Townsend](#)

Dynamic Programming

- ★ modeling complex dynamic decisions [video by Thomas Sargent](#)

> Economic Theory → Tech

Payments & Game Theory

- ★ sustaining credit (reputation) | record keeping [video by Robert Townsend](#)

Dynamic Programming

- ★ modeling complex dynamic decisions [video by Thomas Sargent](#)

Industrial Organization

- ★ demand estimation | bundling Tech products [Shum of CalTech](#)

> Economic Theory → Tech

Payments & Game Theory

- ★ sustaining credit (reputation) | record keeping [video by Robert Townsend](#)

Dynamic Programming

- ★ modeling complex dynamic decisions [video by Thomas Sargent](#)

Industrial Organization

- ★ demand estimation | bundling Tech products [Shum of CalTech](#)

Network Economics

- ★ referrals | propagation | contacts (virality) | resilience [Matthew Jackson's Google Lecture](#)

> Economics + Tech → Peru's Economy

The Pandemic, would have been nice to use tech...

- ★ tracing contacts | electronic payments

> Economics + Tech → Peru's Economy

The Pandemic, would have been nice to use tech...

★ tracing contacts | electronic payments

Informality (simplify our biggest problems)

★ finance | insurance | taxation

> Economics + Tech → Peru's Economy

The Pandemic, would have been nice to use tech...

- ★ tracing contacts | electronic payments

Informality (simplify our biggest problems)

- ★ finance | insurance | taxation

Transportation (help coordinate)

- ★ urban problem

> Economics + Tech → Peru's Economy

The Pandemic, would have been nice to use tech...

★ tracing contacts | electronic payments

Informality (simplify our biggest problems)

★ finance | insurance | taxation

Transportation (help coordinate)

★ urban problem

Information (improving matches)

★ job positing | agriculture | vigilance | baby sitting

> Economics + Tech → Peru's Economy

The Pandemic, would have been nice to use tech...

- ★ tracing contacts | electronic payments

Informality (simplify our biggest problems)

- ★ finance | insurance | taxation

Transportation (help coordinate)

- ★ urban problem

Information (improving matches)

- ★ job positing | agriculture | vigilance | baby sitting

Competition (creating markets)

- ★ where to sell?

> Tech → Economic Theory

How to think of the Price of Information and Privacy

- ★ How to think of goods that don't have a price [Jones and Tonetti](#)

> Tech → Economic Theory

How to think of the Price of Information and Privacy

- ★ How to think of goods that don't have a price [Jones and Tonetti](#)

Regulation

- ★ How to think of concentration?
- ★ Or people losing jobs? [National Bureau of Economic Research Book](#)

> A Final Thought

